

JUST ADD WATER SYSTEM



JAWS
PROFESSIONAL



iDispense Market Guide



Why Canberra?



Canberra is more than a manufacturer of cleaning chemicals – we are your strategic partner, committed to elevating your cleaning standards and operational efficiency. Our comprehensive line of quality products combined with unparalleled service and expert training, makes Canberra your go-to resource for all your cleaning needs.

Explore our wide range of cleaning solutions and innovative packaging specifically designed to help you deliver the kind of clean that's good for business.



Why JAWS® Professional iDispense?

Accurate Dilution control has never been easier or more convenient. With the iDispense system, there are no equipment purchases, installation charges or repair costs. This portable, one-time-use dilution system enables you to choose between fill rates, high-flow for bucket filling and low-flow for bottle filling. Simply connect to your water source, select your container type, fill your container and go. Get versatility, accuracy and convenience all in one cost-effective package.

Benefits

- Save money on equipment and labor
- Ready to dispense right out of the box – Connects anywhere water is available
- 24/7 Reliability – No maintenance repairs or service repair calls
- Easy and accurate dilution
- No wasted or spilled product
- Portable to take on any job
- Dual flow valve for bucket and bottle filling



BUILDING SERVICE CONTRACTORS (BSC)

Building Service Contractors face unique challenges in maintaining a clean and healthy environment for clients. The JAWS® Professional iDispense line offers a game-changing solution to streamline cleaning operations and boost their bottom line.

Pain Points:

- Limited space for on-site product storage
- Transporting product to job sites
- Dilution inconsistencies leading to poor results
- High labor costs
- Equipment maintenance issues
- Onboarding multilingual teams

Benefits of iDispense for BSC:

- Access up to 200 gallons of RTU cleaner in one compact bottle
- Lightweight, convenient packaging for easy transport to job sites
- Precise, factory-set dilution eliminates measuring errors
- Tested formulas ensure effective cleaning and cost savings
- Durable design avoids dispenser issues
- Color-coded bottles simplify training for all employees



1 iDispense = up to
200 Gallons RTU
Cleaner



EDUCATION FACILITIES

Educational institutions require reliable and efficient cleaning solutions to maintain a safe and healthy learning environment. The JAWS® Professional iDispense line delivers consistent results and addresses common dispenser challenges faced by schools.

Pain Points:

- Dispenser malfunctions – clogged tips, tube replacements, cracked plastic, etc.
- Inconsistent dilution
- Installation hassles
- High staff turnover
- Need for reliable, easy-to-use systems

Benefits of iDispense for Schools:

- New dispensing cap on every bottle eliminates common dispenser issues
- Simplified, portable system - no installation required
- User-friendly design ensures ease of use for new staff
- Securely locked caps prevent improper dilution
- Pre-measured concentrates guarantee effective cleaning



**Janitorial Employee
Turnover Rates are
Between 75% and
375% Each Year.**



LARGE INDUSTRIAL SITES

Large-scale industrial facilities demand strict control over product purchases and usage rates to ensure cost savings and safety. The JAWS® Professional iDispense line offers a solution that meets these critical requirements.

Pain Points:

- Need for cost control and responsible resource management
- Demanding environments require unflinching product performance
- Portability challenges in large facilities
- Dispenser breakage and downtime

Benefits of iDispense for Large Industrial Sites:

- Precise dilutions control costs and resource management
- Rigorously tested formulas excel in challenging settings
- Lightweight, portable system goes anywhere with a water source
- Reinforced plastic and new tech minimize breakage and ensure reliability



**Easy Dilution
Without the Need
for Install and
Maintenance**



SMALL INDUSTRIAL SITES

Smaller facilities often rely on ready-to-use (RTU) or retail products for their cleaning needs. The JAWS® Professional iDispense line offers a solution that combines the ease of use of these products with the cost savings and performance of professional-grade formulas.

Pain Points:

- Limited storage space
- Durability concerns with dispensers
- Need for easy-to-use, effective products

Benefits of iDispense for Small Industrial Sites:

- Compact size perfect for small storage areas
- Durable, low-maintenance design
- Top-selling formulas chosen for performance and ease of use



RTU Simplicity
Without RTU
Price Tag



FOOD SERVICE

In the fast-paced world of food service, cleanliness is paramount to customer satisfaction and repeat business. The JAWS® Professional iDispense line offers a compact, reliable, and easy-to-use solution for keeping restaurants spotless.



In January 2024,
the average
annual restaurant
industry turnover
rate was 79.6%

Pain Points:

- Prioritizing cleanliness in customer-facing areas
- Minimal storage space
- Malfunctioning dispensers
- High employee turnover

Benefits of iDispense for Food Service:

- Compact system maximizes limited storage
- Reliable, maintenance-free durability
- Easy to use for all staff regardless of experience level



LONG TERM CARE FACILITIES

Maintaining the highest standards of cleanliness is essential for long-term care facilities seeking to protect their reputation and minimize resident turnover in a competitive market. The JAWS® Professional iDispense line ensures consistently clean results with controlled dilution formulas.

Pain Points:

- Upholding highest cleanliness standards
- Inaccurate dilution causing performance issues
- 24/7 cleaning needs
- Wide range of soils and surfaces

Benefits of iDispense for Long Term Care:

- Controlled dilution ensures cleaning quality and reduces turnover
- Eliminates sticky residues or disinfection failures from dilution errors
- Sturdy, reliable design supports round-the-clock demands
- Specialized formulas effectively clean diverse surfaces



In 2023, there were **61,000** long-term care facilities in the US.

BOTTLES and ACCESSORIES



JAWS® Professional 7421 Glass & Surface Cleaner

- Versatile daily cleaner for use on home windows, commercial building windows, car windows, Lexan, Lucite, Plexiglass surfaces, Computer and TV screens.
- Formulated without ammonia or alcohol
- Streak-free, non-fogging & anti-static



JAWS® Professional 7700 Nuevo Clean Neutral Lavender Multi-Purpose Cleaner

- Removes soils from floors, walls, fabrics & stainless steel
- Designed to clean, brighten & deodorize
- Long-lasting lavender fragrance



JAWS® Professional 7702HE Concentrated Neutral Cleaner

- Neutral floor cleaner
- Cleans sealed wood, linoleum, terrazzo, marble, vinyl and more
- Streak-free and film-free
- Can be used as a top scrub/recoat cleaner



JAWS® Professional 7908 PeroxAll Concentrated Peroxide Cleaner

- An environmentally preferable multi-purpose cleaner and degreaser
- Removes soils from both hard and soft surfaces
- Multi-purpose cleaner for floors, walls, tile, grout, fabrics, vinyl, wood, upholstery, rugs, carpet, stainless steel and more
- Streak-free, leaves no residue



Husky® 891 Arena Disinfectant

- A neutral disinfectant cleaner
- Cleans, deodorizes & disinfects
- Ideal for educational and institutional facilities.

Accessories Available:

Single Bottle Rack



Dual Product Rack



iDispense Hoses (2 pack)



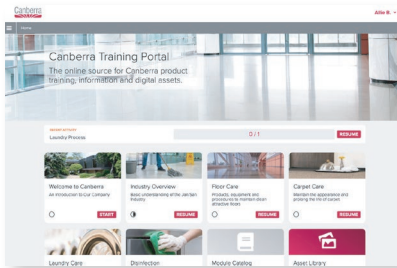
iDispense Quick Connect (8 pack)





Training & Support

On-Site & Online



▶ **Destination Canberra Online Training**
The online source for intensive training to learn about industry topics, procedures and products.



▶ **Destination Canberra On-Site Training**
An experienced sales manager or industry expert available to help educate on-site and in-person for both classroom and hands-on demonstrations.



▶ **Digital Asset Management**
A one-stop source for Canberra product images and assets from videos to literature.



▶ **Marketing Materials & Support**
From webinars to universal wall charts, Canberra is prepared to educate your team on products, procedures and industry knowledge.

