

JUST ADD WATER SYSTEM



**JAWS**  
PROFESSIONAL



**iDispense Market Guide**



## Why Canberra?



Canberra is more than a manufacturer of cleaning chemicals – we are your strategic partner, committed to elevating your cleaning standards and operational efficiency. Our comprehensive line of quality products combined with unparalleled service and expert training, makes Canberra your go-to resource for all your cleaning needs.

Explore our wide range of cleaning solutions and innovative packaging specifically designed to help you deliver the kind of clean that's good for business.





## Why JAWS® Professional iDispense?

Accurate Dilution control has never been easier or more convenient. With the iDispense system, there are no equipment purchases, installation charges or repair costs. This portable, one-time-use dilution system enables you to choose between fill rates, high-flow for bucket filling and low-flow for bottle filling. Simply connect to your water source, select your container type, fill your container and go. Get versatility, accuracy and convenience all in one cost-effective package.

### Benefits

- Save money on equipment and labor
- Ready to dispense right out of the box – Connects anywhere water is available
- 24/7 Reliability – No maintenance repairs or service repair calls
- Easy and accurate dilution
- No wasted or spilled product
- Portable to take on any job
- Dual flow valve for bucket and bottle filling



# BUILDING SERVICE CONTRACTORS (BSC)

Building Service Contractors face unique challenges in maintaining a clean and healthy environment for clients. The JAWS® Professional iDispense line offers a game-changing solution to streamline cleaning operations and boost their bottom line.

## Pain Points:

- Limited space for on-site product storage
- Transporting product to job sites
- Dilution inconsistencies leading to poor results
- High labor costs
- Equipment maintenance issues
- Onboarding multilingual teams

## Benefits of iDispense for BSC:

- Access up to 200 gallons of RTU cleaner in one compact bottle
- Lightweight, convenient packaging for easy transport to job sites
- Precise, factory-set dilution eliminates measuring errors
- Tested formulas ensure effective cleaning and cost savings
- Durable design avoids dispenser issues
- Color-coded bottles simplify training for all employees



1 iDispense = up to  
200 Gallons RTU  
Cleaner





# EDUCATION FACILITIES

Educational institutions require reliable and efficient cleaning solutions to maintain a safe and healthy learning environment. The JAWS® Professional iDispense line delivers consistent results and addresses common dispenser challenges faced by schools.

## Pain Points:

- Dispenser malfunctions – clogged tips, tube replacements, cracked plastic, etc.
- Inconsistent dilution
- Installation hassles
- High staff turnover
- Need for reliable, easy-to-use systems

## Benefits of iDispense for Schools:

- New dispensing cap on every bottle eliminates common dispenser issues
- Simplified, portable system - no installation required
- User-friendly design ensures ease of use for new staff
- Securely locked caps prevent improper dilution
- Pre-measured concentrates guarantee effective cleaning



**Janitorial Employee  
Turnover Rates are  
Between 75% and  
375% Each Year.**





# LARGE INDUSTRIAL SITES

Large-scale industrial facilities demand strict control over product purchases and usage rates to ensure cost savings and safety. The JAWS® Professional iDispense line offers a solution that meets these critical requirements.

## Pain Points:

- Need for cost control and responsible resource management
- Demanding environments require unflinching product performance
- Portability challenges in large facilities
- Dispenser breakage and downtime

## Benefits of iDispense for Large Industrial Sites:

- Precise dilutions control costs and resource management
- Rigorously tested formulas excel in challenging settings
- Lightweight, portable system goes anywhere with a water source
- Reinforced plastic and new tech minimize breakage and ensure reliability



**Easy Dilution  
Without the Need  
for Install and  
Maintenance**





# SMALL INDUSTRIAL SITES

Smaller facilities often rely on ready-to-use (RTU) or retail products for their cleaning needs. The JAWS® Professional iDispense line offers a solution that combines the ease of use of these products with the cost savings and performance of professional-grade formulas.

## Pain Points:

- Limited storage space
- Durability concerns with dispensers
- Need for easy-to-use, effective products

## Benefits of iDispense for Small Industrial Sites:

- Compact size perfect for small storage areas
- Durable, low-maintenance design
- Top-selling formulas chosen for performance and ease of use



RTU Simplicity  
Without RTU  
Price Tag





# FOOD SERVICE

In the fast-paced world of food service, cleanliness is paramount to customer satisfaction and repeat business. The JAWS® Professional iDispense line offers a compact, reliable, and easy-to-use solution for keeping restaurants spotless.



In January 2024,  
the average  
annual restaurant  
industry turnover  
rate was 79.6%

## Pain Points:

- Prioritizing cleanliness in customer-facing areas
- Minimal storage space
- Malfunctioning dispensers
- High employee turnover

## Benefits of iDispense for Food Service:

- Compact system maximizes limited storage
- Reliable, maintenance-free durability
- Easy to use for all staff regardless of experience level





# LONG TERM CARE FACILITIES

Maintaining the highest standards of cleanliness is essential for long-term care facilities seeking to protect their reputation and minimize resident turnover in a competitive market. The JAWS® Professional iDispense line ensures consistently clean results with controlled dilution formulas.

## Pain Points:

- Upholding highest cleanliness standards
- Inaccurate dilution causing performance issues
- 24/7 cleaning needs
- Wide range of soils and surfaces

## Benefits of iDispense for Long Term Care:

- Controlled dilution ensures cleaning quality and reduces turnover
- Eliminates sticky residues or disinfection failures from dilution errors
- Sturdy, reliable design supports round-the-clock demands
- Specialized formulas effectively clean diverse surfaces



In 2023, there were **61,000** long-term care facilities in the US.

# BOTTLES and ACCESSORIES



## JAWS® Professional 7421 Glass & Surface Cleaner

- Versatile daily cleaner for use on home windows, commercial building windows, car windows, Lexan, Lucite, Plexiglass surfaces, Computer and TV screens.
- Formulated without ammonia or alcohol
- Streak-free, non-fogging & anti-static



## JAWS® Professional 7700 Nuevo Clean Neutral Lavender Multi-Purpose Cleaner

- Removes soils from floors, walls, fabrics & stainless steel
- Designed to clean, brighten & deodorize
- Long-lasting lavender fragrance



## JAWS® Professional 7702HE Concentrated Neutral Cleaner

- Neutral floor cleaner
- Cleans sealed wood, linoleum, terrazzo, marble, vinyl and more
- Streak-free and film-free
- Can be used as a top scrub/recoat cleaner



## JAWS® Professional 7908 Peroxall Concentrated Peroxide Cleaner

- An environmentally preferable multi-purpose cleaner and degreaser
- Removes soils from both hard and soft surfaces
- Multi-purpose cleaner for floors, walls, tile, grout, fabrics, vinyl, wood, upholstery, rugs, carpet, stainless steel and more
- Streak-free, leaves no residue



## Husky® 891 Arena Disinfectant

- A neutral disinfectant cleaner
- Cleans, deodorizes & disinfects
- Ideal for educational and institutional facilities.

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## Accessories Available:

Single Bottle Rack



Dual Product Rack



iDispense Hoses (2 pack)



iDispense Quick Connect (8 pack)

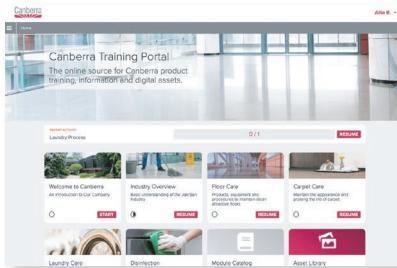






# Training & Support

## On-Site & Online



▶ **Destination Canberra Online Training**  
The online source for intensive training to learn about industry topics, procedures and products.



▶ **Destination Canberra On-Site Training**  
An experienced sales manager or industry expert available to help educate on-site and in-person for both classroom and hands-on demonstrations.



▶ **Digital Asset Management**  
A one-stop source for Canberra product images and assets from videos to literature.



▶ **Marketing Materials & Support**  
From webinars to universal wall charts, Canberra is prepared to educate your team on products, procedures and industry knowledge.

